

JOB OPPORTUNITY

SME and Corporate Trainee Sales Consultant

About Company

Phongsavanh Insurance (APA) Co., Ltd is a composite Insurance company in Laos. Part of the Phongsavanh Group. Phongsavanh Insurance provides insurance products to protect the lives and belongings of individuals, families and businesses. Our Vision is to create a reputation of professional insurance Company with customer core values at the heart of its operation and to deliver first class service in all our actions with clients. We are looking for passionate and energetic people to join the team to help shape the future of Phongsavanh Insurance.

Key responsibilities:

- Learn and observe sales process by traveling with sales representative, attending sales and services calls
- Practices sales process by calling on existing and then new account to establish sales process
- Finding new SME/Corporate partners and establishing, developing and maintaining strong and productive relationships with them and their customers
- Work closely with APA's Policy Administration team to ensure that all quotations and policy documents are provided on time

Key requirements:

- Some Sales Experience any industry Hospitality sales, Telecom Sales etc . with wide network with SME /Corporate business is desirable
- Bachelor's degree in Business Administration, Marketing, or Related.
- Enthusiastic and sociable and opened personality.
- Good written and verbal communication skills (English and local language).
- Great interpersonal skills and the ability to operate under pressure.

Key benefits:

- ✓ Competitive remuneration
- ✓ Comprehensive on job training
- ✓ A supportive environment

Apply now:

Submit your CV, Application Letter **in writing in English** and other relevant application documents to our Human Resource Department at Career@apa.com.la

More information:

Website: <https://apa.com.la/career/>

E-mail: info@apa.com.la

Only shortlisted candidate will be contacted for interview.

Closing date for applications: 20th September 2021.