



JOB OPPORTUNITY

Position: Underwriting Manager

About Company

Phongsavanh Insurance (APA) Co., Ltd is a composite Insurance company in Laos. Part of the Phongsavanh Group, APA Insurance provides insurance products to protect the lives and belongings of individuals, families and businesses. Our Vision is to be a leader in the Laos insurance industry by providing excellent products and services.

We are looking for a dynamic Underwriting Manager to join us.
Reporting to the Head of Underwriting, responsible for:

- Underwriting team management
- Manage quotation and underwriting process of all APA's insurance products
- Develops and executes strategic initiatives that support profit, growth, retention and customer service objectives
- Provides assistance in underwriting of difficult, complex accounts and resolves issues beyond the authority level of underwriting staff
- Provides leadership, direction and management in the risk selection process beyond the capacity of underwriting staff
- Assesses underwriting performance and recommends the appointment or cancellation based on the result
- Determine and lead delivery of training and development based on individual and unit needs – Coaches, develops and provides feedback to associates
- Conduct performance management duties including KPI analytics
- Work closely with APA's sales team to ensure that all quotations and policy documents are completed on time.
- Constantly identify and develop of new products
- Prepare underwriting report for the Line Manager
- Develop, monitor and control underwriting process for business efficiency.
- Provide training to develop professionalism on APA's insurance products to staffs

Key requirements:

- Bachelor's degree in Business Administration or related.
- At least 7 years work experience as Underwriter/Underwriting Manager
- Enthusiastic and attention to detail and opened personality
- Good written and verbal communication skills (English and local language)
- Strong Team Management skill
- Great interpersonal skills and the ability to operate under pressure.



Apply now:

Submit your CV, Application Letter **in writing in English** and other relevant application documents to our Human Resource Department at Career@apa.com.la

More information:

 <https://apa.com.la/career/>

 info@apa.com.la

Only shortlisted candidate will be contacted for interview.

Closing date for applications:

